



PROJECT SALES ENGINEER

YOUR FUNCTION

Together with the Sales Manager, you analyze the customer's need and study the different technical concepts to meet to the customer's enquiry. You translate these demands to a full technical and commercial offer by consulting and collaborating with operations and external suppliers. You are responsible for creating the first layout and basic design of the future project. You support the Sales Manager in presenting the proposal to the customer. Once the customer accepts the offer, you and the Sales Manager will ensure a smooth handover to the operations team and will support when needed. You are in direct relation with the Sales Manager, customer, internal team and external subcontractors. In this role, you report to the Unit Manager.

YOUR PROFILE

- You recently graduated as a Master in Engineering and are looking for a first job.
- You have a keen interest in sales or engineering projects and combine this with good abstract and conceptual insight.
- You are willing to accomplish administrative duties related to the offering.
- Your meticulousness, pro-active personality, common sense, and creativity helps you to become a reliable partner for sales and operations.
- Your communication style is natural, diplomatic, convincing and to the point.
- You can express yourself fluently in Spanish and English.

VYNCKE is a dynamic, family owned company that, since the start in 1912, has grown to a global player in the sector of clean energy technology : more precisely the development and construction of customized waste to energy installations.

Worldwide more than 350 Vynckeneers are stationed in our settlements in Brazil, Belgium, Germany, Czech Republic, India, China, Thailand, Spain and Malaysia.

Thanks to more than 4.000 satisfied customers all over the world, a well-lined order book and the loyal commitment of the enthusiastic Vynckeneers we maintain a stable position in the market. This allows us to offer excellent job security.

Are you a real team player, do you enjoy own responsibility and taking initiative, do you have an open international mentality and are you willing to travel? Then probably you could be one of the new Vynckeneers!

**JOIN OUR FAMILY
IN SPAIN !**

Share your interest with :
jri@vyncke.com